

## Message Text

UNCLASSIFIED

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17

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W

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R 160400Z FEB 76

FM AMEMBASSY KABUL

TO USDOC WASHDC

INFO SECSTATE WASHDC 6228

UNCLAS KABUL 1172

E.O. 11652: N/A

TAGS: BTIO, AF

SUBJ: PRIVATE INVESTMENT OPPORTUNITY: PROPOSED AFGHAN INTERNATIONAL  
TRANSPORTATION COMPANY

1. THE GOVERNMENT OF AFGHANISTAN WITH ASSISTANCE FROM UN ADVISORS  
HAS DEVELOPED GUIDELINES AND A DRAFT CHARTER FOR A PROPOSED AFGHAN  
INTERNATIONAL TRANSPORTATION COMPANY.

2. THE PURPOSE OF THE PROPOSED COMPANY WILL BE TO PROVIDE INTER-  
NATIONAL ROAD TRANSPORT TO AFGHANISTAN, INCLUDING PICKUP AND DELI-  
VERY OF CARGO, CUSTOMS, FORWARDING, AND CONTAINER SERVICES. ITS  
OBJECTIVE WILL BE TO IMPROVE TRANSPORTATION TO AND FROM AFGHANISTAN  
INITIALLY WITH A EUROPEAN ROUTE, MINIMIZE FOREIGN EXCHANGE COSTS  
OF IMPORT AND EXPORT TRANSACTIONS, AND TRAIN AFGHANS IN THE MANA-  
GEMENT OF TRANSPORT SERVICES. THE COMPANY WILL COMPETE WITH EXIST-  
ING INTERNATIONAL TRUCKING AND FORWARDING OPERATIONS.

3. THE AFGHAN INTERNATIONAL TRANSPORTATION COMPANY WILL BE 51 PER  
CENT GOVERNMENT-OWNED WITH THE GOA PREPARED TO INVEST 60 MILLION  
AFGHANIS (U.S. \$1.1 MILLION) IN THE FIRST YEAR AND AN ADDITIONAL 40  
MILLION AFGHANIS (U.S. \$.7 MILLION) IN THE SECOND THROUGH FOURTH  
YEAR OF OPERATION. 49 PERCENT OWNERSHIP WILL BE OPEN FOR PURCHASE  
BY FOREIGN OR DOMESTIC INVESTORS.

4. THE GOA, ACCORDING TO ITS UN ADVISORS, WISHES TO SEE A FOREIGN  
FIRM INVEST IN THE PROPOSED COMPANY AND PROVIDE, IN ADDITION TO  
EQUITY FINANCING, A MANAGEMENT TEAM TO ASSIST THE AFGHANS IN  
RUNNING THE COMPANY. THE TEAM WOULD CONSIST OF A MINIMUM OF 3  
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PERSONS, WITH ONE PERSON FUNCTIONING AS CHIEF EXECUTIVE, THE

OTHER TWO HEADING MAINTENANCE AND OPERATIONS.  
ELIOT

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 JAN 1960  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
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